

THE **EXIT** STRATEGY GROUP

Step 1

Evaluate



- Value Builder
- Benchmark Valuation
- Gather Data
- Expectations

Step 2

eXplore



- Personal Goals
- Financial Goals
- Business
- Stakeholders/Family
- Strategic

Step 3

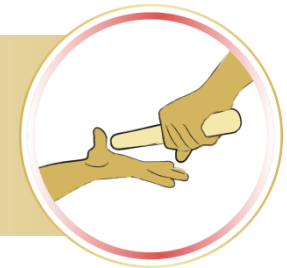
Innovate



- Business
- De-risk
- Financial
- Grow Value
- Mock Due Diligence

Step 4

Transition



- Valuation
- Due Diligence
- Financial
- Harvest/Transition
- Purpose